DMB HK Limited

Doing Major Business

GLOBAL MARKET EXPANSION PROPOSAL

"Your Commercial Partner in Global Markets"

Your Gateway to Global Markets

Sell Worldwide, Risk Less. No Local Office Needed.

A Tailored Market Entry Proposal for Chinese Manufacturers

COMPANY OVERVIEW

DMB HK Limited (www.dmb-hk.com) has been operating in Hong Kong since 2014. We specialize in connecting Chinese manufacturers with buyers across Europe, Asia, Middle East, Africa and Oceania. Through our global network platform (www.bemetech.com), we help Chinese brands gain visibility and generate business in markets such as Germany, UK, Japan, Australia, UAE, South Africa and more.

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1. Introduction: Challenge & Solution

The Problem Chinese Manufacturers Face:

"Expanding to global markets seems complex: multiple languages, diverse regulations, costly entity setup across different jurisdictions, and finding reliable partners in each region. Many try alone and fail due to cultural misunderstandings and lack of local presence."

Our Proven Solution:

"DMB HK acts as your global commercial team. For a fixed monthly fee, we provide everything you need to succeed internationally: local phone numbers, native-speaking representatives, multi-channel lead generation, and sales support -- without the need for local companies in each country."

2. How It Works: Simple 3-Step Process

Onboarding & Market Selection (Month 1)

- Contract signing and market prioritization
- Virtual office activation in strategic hubs (UK/UAE/Singapore)
- Professional translation and cultural adaptation of materials

Active Promotion & Lead Generation (Months 2-3)

- Multi-channel marketing (LinkedIn, trade portals, regional platforms)
- Targeted campaigns to qualified buyers in each region
- Native-language lead qualification and response management

Sales Conversion & Account Management (Months 4-12)

- Meeting scheduling with pre-qualified distributors globally
- Multi-lingual negotiation support
- Monthly performance reporting across all regions

3. Why Choose DMB HK?

✓ 10+ Years of China-Global Trade Expertise

We understand both Chinese manufacturing and international business cultures

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✓ Real Local Presence in 10+ Key Hubs

Not just virtual -- we have native teams in UK, Germany, UAE, Singapore, Japan, Australia

✓ Performance-Driven Global Model

We offer flexible pricing: monthly subscription in packages + commission

✓ Full Transparency Across All Markets

Consolidated monthly reports with actual leads, meetings and regional performance

SERVICE GOAL

Offer Chinese manufacturers a monthly subscription package for 1 year to develop their presence and sales in global markets without opening local offices.

ANNUAL PLAN STRUCTURE

Month 1

- Contract signing and onboarding
- Activation of virtual office (Global Market city of choice)
- Brand presentation and material translation (English)

Month 2-3

- English catalog and web content setup
- Product listing on regional portals
- Initial lead generation (email & inbound requests)

Month 4-6

- Paid ad campaigns to generate leads
- Scheduling meetings with distributors or buyers
- Monthly reports and CRM tracking

Month 7-12

- Continued lead generation and buyer follow-up
- Promotional campaigns (events, webinars)
- Bilingual support for quotations, technical questions and logistics
- End-of-year summary and renewal evaluation

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REGIONAL COVERAGE

Virtual or physical representation available in:

- Europe: London (UK), Berlin (Germany), Paris (France)
- Asia Pacific: Singapore, Tokyo (Japan), Sydney (Australia), Bangkok (Thailand)
- Middle East: Dubai (UAE), Riyadh (Saudi Arabia)
- Africa: Johannesburg (South Africa), Lagos (Nigeria)
- Americas: New York (USA), Toronto (Canada)

MONTHLY SERVICE PACKAGES

Service Packages Designed for Growth

Feature	Basic	Standard	Premium
Virtual office in strategic hub	✓	✓	✓
English phone and email support	✓	✓	✓
Basic market introduction services	✓	✓	✓
Dedicated market-specific representative		✓	✓
Products promotion on Bemetech		✓	✓
Targeted LinkedIn and trade portal promotion		✓	✓
Multilingual material translation		✓	✓
Active buyer prospecting in 3 target markets			✓
10+ qualified meetings per month			✓
Trade show representation and event support			✓

BASIC PACKAGE - USD 2,500/month – Setup Fee: USD 2,000

- Virtual address and Local phone number
- Call and message forwarding to China
- Basic translation and inquiry handling in English
- Representation under DMB HK branding

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STANDARD PACKAGE - USD 5,500/month – Setup Fee: USD 4,000

- Everything in BASIC
- Dedicated bilingual assistant
- Product promotion on www.bemetech.com
- Email marketing and buyer engagement
- Translation of full catalogs and videos

PREMIUM PACKAGE - USD 11,000/month – Setup Fee: USD 7,000

- Everything in STANDARD
- Active buyer/distributor prospecting
- 10 qualified leads with appointments/month
- Paid ad campaigns (Facebook, LinkedIn)
- Quotation & logistics support

OPTIONAL SERVICES

- Local warehouse support in key hubs
- B2B LinkedIn group promotion
- Physical participation in international trade shows
- Legal and trademark registration in multiple jurisdictions
- Custom website in multiple languages

ADVANTAGES FOR YOUR COMPANY

- No local entities required across multiple countries
- Fully managed in Chinese and multiple languages
- Trusted presence in global regions
- Fixed monthly investment with measurable results

READY TO EXPAND INTO GLOBAL?

Next Steps:

Schedule a Free Consultation

- 30-minute strategy call with our Global market expert
- Personalized market assessment for your products

Receive Your Custom Proposal

- Tailored package recommendations
- Specific timeline and expected outcomes

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Launch in 30 Days

- We handle everything – you focus on production

Let us help you reach the growing Global market with minimal risk and maximum results.

Contact Us Today:

WhatsApp: +852 6778 9546	WeChat: +86 130 2881 9456	Email: sales@dmb-hk.com

DMB HK LIMITED
Your Commercial Partner in Global Market Since 2014.

Beyond Lead Generation: Your Global Sales & Logistics Partner

Our service goes beyond simple lead generation. When you partner with DMB HK, you gain a dedicated sales and support team embedded in your target markets worldwide.

Our comprehensive representation agreement includes:

✓ Active Sales Prospecting & Negotiation: We don't just send you contacts. We identify potential distributors, initiate contact and negotiate terms on your behalf.

✓ Deal Closing Support: We assist throughout the entire sales cycle, ensuring a smooth process from initial interest to signed agreement.

✓ Post-Sale Logistics Coordination: We act as the liaison between you and the buyer to facilitate shipping, customs and delivery coordination, ensuring customer satisfaction.

To align our success with yours, our partnership includes a 2% to 5% commission on all sales generated through our direct efforts.

This model ensures we are fully invested in your growth and committed to building long-term, profitable relationships for you in the region.

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FAQ Section

Q: How quickly will I see results in global markets?
A: Most clients receive first qualified leads within 30 days, with serious buyer meetings starting in months 2-3.

Q: Can we target multiple regions simultaneously?
A: Yes, we can create a phased expansion plan covering multiple regions with dedicated native teams for each.

Q: How do you handle language barriers in non-English markets?
A: We have native speakers for key languages including German, French, Arabic, Japanese and Korean.

Q: What's your global partnership model?
A: We operate on a transparent Commercial Partnership model: monthly service fee + 2% to 5% commission on all sales generated through our efforts worldwide.

Q: What if I need to cancel early?
A: We offer flexible 6-month commitments with transparent cancellation terms.

Q: What service options do you offer for expansion into Global Market?
We operate on a single, transparent Commercial Partnership model designed for mutual success. There are no separate tiers or confusing options.

Q: What components consists our models?

- A Monthly Service Fee: This fee covers our operational costs for providing your company with a full-market entry service, including your virtual office, local phone number, native-speaking team, marketing and lead generation activities.
- A Success Commission: We earn a 2% to 5% commission on all sales generated through our efforts in Global Markets. This aligns our goals directly with yours – we only succeed when you succeed.

Q: Why this partnership model?
This approach transforms us from a simple service provider into your true strategic partner on the ground. Because our revenue is tied to your sales, we are fully invested in not just generating leads, but in actively closing deals and ensuring long-term customer satisfaction for you.

- A commercial representation agreement with a 2% to 5% commission on sales generated through our efforts.
- Active prospecting, negotiation, deal closing and logistical support.

Q: Why do we recommend the Commercial Partner model?
Because it fully aligns our incentives with your results. Our success depends on your success – we are 100% committed not just to generating contacts, but to closing sales and ensuring your new customer's satisfaction.